



Catherine N. Zeibig, MAI

RP Valuation Group, LLC

Present Position

Catherine N. Zeibig, MAI, LEED-AP, is President of Zeibig Appraisal Group, LLC, a commercial real estate appraisal firm. Ms. Zeibig specializes in valuation and consultation services regarding complex real estate issues for both local and national clients. Ms. Zeibig is a designated member of the Appraisal Institute and a Certified General Real Estate Appraiser in the State of Arizona.

Background and Experience

Ms. Zeibig has been engaged in commercial real estate since 2006. Her background includes real property valuation, feasibility studies, rent analyses, litigation support, and appraisal review of commercial, industrial, and multifamily properties. Appraisal and consulting assignments have included a wide-variety of property types including garden and high-rise office buildings, subdivision land, neighborhood shopping centers, power centers, hotels, industrial, multifamily, mixed-use, master planned residential communities and numerous limited or special use properties.

Valuation techniques include Discounted Cash Flow Analysis facilitated through extensive knowledge of Excel and Argus.

Professional Affiliations and Designations

Ms. Zeibig is current with all MAI designation continuing education requirements of the Appraisal Institute under membership No. 512960. She is an Arizona State Certified General Appraiser (No. 31687). Ms. Zeibig is a LEED Accredited Professional with a Building Design + Construction Specialty.

Educational Background

Ms. Zeibig is a graduate of Arizona State University and holds both a Bachelor's degree in Education and a Masters in Business Administration (MBA) from the W.P. Carey College of Business.

History

Following a 12-year career in the airline industry, Ms. Zeibig entered the real estate appraisal profession in 2006 with Colliers International Realty Advisors (USA) Inc. as an Analyst in the Phoenix office. In 2008, she moved to CRES Appraisal Services, LLC where she continued to provide commercial appraisal services and market studies for a variety of developers, lenders and commercial mortgage brokers. In 2009 she joined NAI Valuation Services Group as an Associate Appraiser.

From 2014 to 2018, Ms. Zeibig worked at Stearns Bank, N.A as a Senior Real Estate Credit Administrator. During her tenure at Stearns Bank, Ms. Zeibig managed the southeast United States portfolio in support of the Bank's real estate lending operations.

Ms. Zeibig has extensive background in the airline industry working with the founder and CEO of America West Airlines (now American Airlines). She was a co-founder and member of the executive staff for Western Pacific Airlines and Mountain Air Express in Colorado Springs, Colorado, playing an integral role in the successful development of two scheduled passenger airlines.



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